(3) In which the employee is expected to receive an appointment as the head of an agency.

§ 575.105 Applicability to employees.

- (a) A recruitment incentive may be paid under the conditions prescribed in this subpart to an employee who is newly appointed to a position listed in §575.103 that is likely to be difficult to fill, as determined under §575.106.
- (b) An agency may target groups of similar positions (excluding positions covered by §575.103(b), (c), or (e) or those in similar categories approved by OPM under §575.103(g)) that have been difficult to fill in the past or that may be difficult to fill in the future and make the required determination to offer a recruitment incentive to newly-appointed employees on a group basis.
- (c) An agency may not commence a recruitment incentive service agreement during—
- (1) A period of employment established under any service agreement required for a relocation incentive under 5 CFR part 575, subpart B, or
- (2) A period of employment established under any service agreement required for a retention incentive or for which an employee receives retention incentive payments without a service agreement under 5 CFR part 575, subpart C.

[70 FR 25740, May 13, 2005, as amended at 72 FR 67838, Dec. 3, 2007]

§ 575.106 Authorizing a recruitment incentive.

- (a) Authority of authorized agency official. An authorized agency official retains sole and exclusive discretion, subject only to OPM review and oversight, to—
- (1) Determine when a position is likely to be difficult to fill under paragraph (b) of this section;
- (2) Approve a recruitment incentive for an employee under § 575.105;
- (3) Establish the criteria for determining the amount of a recruitment incentive and the length of a service period under §§ 575.109(a) and 575.110(a), respectively;
- (4) Request a waiver from OPM of the limitation on the maximum amount of a recruitment incentive under §575.109(c); and

- (5) Establish the criteria for terminating a service agreement under §575.111.
- (b) Factors for determining when a position is likely to be difficult to fill. An agency in its sole and exclusive discretion, subject only to OPM review and oversight, may determine that a position is likely to be difficult to fill if the agency is likely to have difficulty recruiting candidates with the competencies required for the position (or group of positions) in the absence of a recruitment incentive. An agency must consider the following factors, as applicable to the case at hand, in determining whether a position (or group of positions) is likely to be difficult to fill in the absence of a recruitment incentive and in documenting this determination as required by §575.108:
- (1) The availability and quality of candidates possessing the competencies required for the position, including the success of recent efforts to recruit candidates for the position or similar positions using indicators such as offer acceptance rates, proportion of positions filled, and the length of time required to fill similar positions;
- (2) The salaries typically paid outside the Federal Government for similar positions;
- (3) Recent turnover in similar positions;
- (4) Employment trends and labormarket factors that may affect the agency's ability to recruit candidates for similar positions;
- (5) Special or unique competencies required for the position;
- (6) Agency efforts to use non-pay authorities, such as special training and work scheduling flexibilities, to resolve difficulties alone or in combination with a recruitment incentive;
- (7) The desirability of the duties, work or organizational environment, or geographic location of the position; and
- (8) Other supporting factors.
- (c) An agency may determine that a position (or group of positions) is likely to be difficult to fill if OPM has approved the use of a direct-hire authority applicable to the position (or group

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of positions) under 5 CFR part 337, subpart B.

[70 FR 25740, May 13, 2005, as amended at 72 FR 67838, Dec. 3, 2007]

§ 575.107 Agency recruitment incentive plan and approval levels.

- (a) Before paying recruitment incentives under this subpart, an agency must establish a recruitment incentive plan. The plan must include the following elements:
- (1) The designation of officials with authority to review and approve payment of recruitment incentives (subject to paragraph (b) of this section), including the circumstances under which an official has the authority to approve payment without higher-level approval under paragraph (b)(2) of this section, and the designation of officials with authority to waive the repayment of a recruitment incentive under §575.111(h);
- (2) The categories of employees who are prohibited from receiving recruitment incentives;
- (3) Required documentation for determining that a position is likely to be difficult to fill:
- (4) Any requirements for determining the amount of a recruitment incentive;
- (5) The payment methods that may be authorized:
- (6) Requirements governing service agreements, which, at a minimum, must include—
- (i) The criteria for determining the length of a service period;
- (ii) The conditions for terminating a service agreement; and
- (iii) The obligations of the agency and the employee, as applicable, if an agency terminates a service agreement; and
- (7) Documentation and recordkeeping requirements sufficient to allow reconstruction of the action and to fulfill the requirements of §§ 575.112 and 575.113.
- (b)(1) Except as provided in paragraph (b)(2) of this section, an authorized agency official who is at least one level higher than the employee's supervisor must review and approve each determination to pay a recruitment incentive to a newly appointed employee, unless there is no official at a higher level in the agency. The authorized

agency official must review and approve the recruitment incentive determination before the agency may pay the incentive to the employee.

- (2) When necessary to make a timely offer of employment, an authorized agency official may establish criteria in advance for offering recruitment incentives to newly-appointed employees and may authorize an official who is not lower than a candidate's supervisor to use these criteria to offer a recruitment incentive (in any amount within a pre-established range) to a candidate without further review or approval.
- (c) Unless the head of the agency determines otherwise, an agency recruitment incentive plan must apply uniformly across the agency.

[70 FR 25740, May 13, 2005, as amended at 72 FR 67838, Dec. 3, 2007]

§ 575.108 Approval criteria and written determination.

- (a) For each determination to pay a recruitment incentive under this subpart, an agency must document in writing—
- (1) The basis for determining that a position is likely to be difficult to fill, as determined under §575.106;
- (2) The basis for authorizing a recruitment incentive; and
- (3) The basis for the amount and timing of the approved recruitment incentive payment and the length of the required service period.
- (b) An agency must make the determination to pay a recruitment incentive before the prospective employee enters on duty in the position for which recruited.

§ 575.109 Payment of recruitment incentives.

- (a) An authorized agency official must establish the criteria for determining the amount of a recruitment incentive. An agency may pay a recruitment incentive-(1) As an initial lump-sum payment at the commencement of the service period required by the service agreement or before the start of the service period, as authorized by paragraph (d) of this section;
- (2) In installments throughout the service period required by the service agreement: